



# **price pressures**

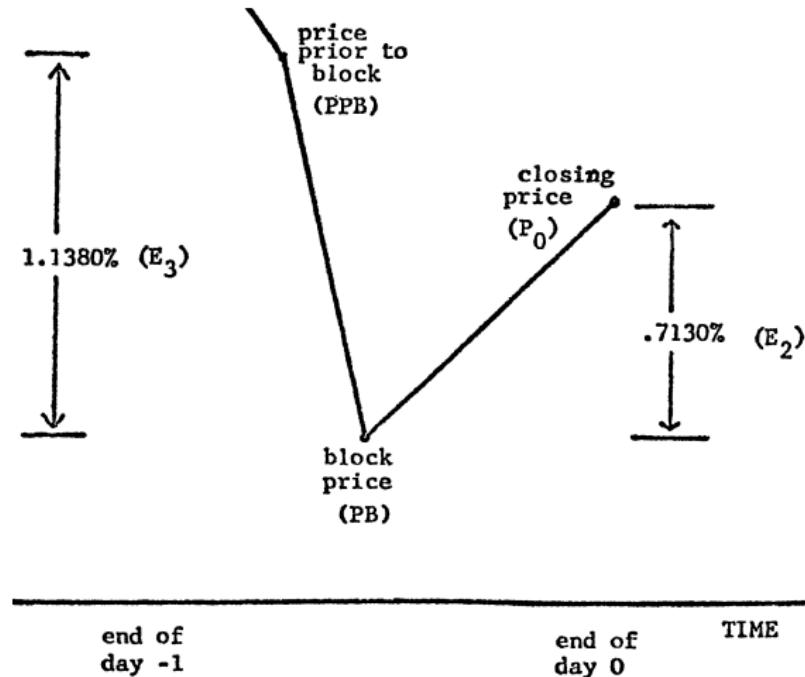
terrence hendershott<sup>1</sup> albert j. menkveld<sup>2</sup>

<sup>1</sup>haas school of business, uc berkeley

<sup>2</sup>tinbergen institute vu university amsterdam, visiting nyu-stern

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# price pressure vs information



source: Kraus and Stoll (1972),  $E_2$  is price pressure,  $E_3 - E_2$  is information  
price pressure equilibrates liquidity demand and supply

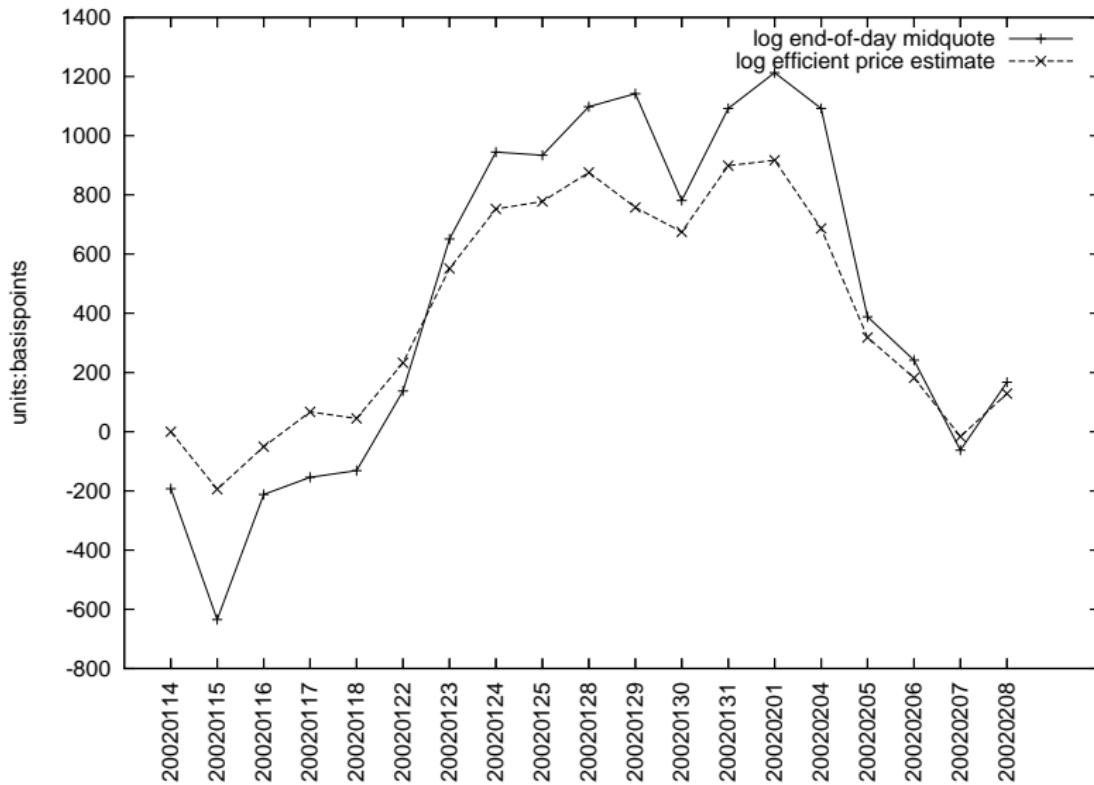
# state space model

$$m_t = m_{t-1} + w_t$$

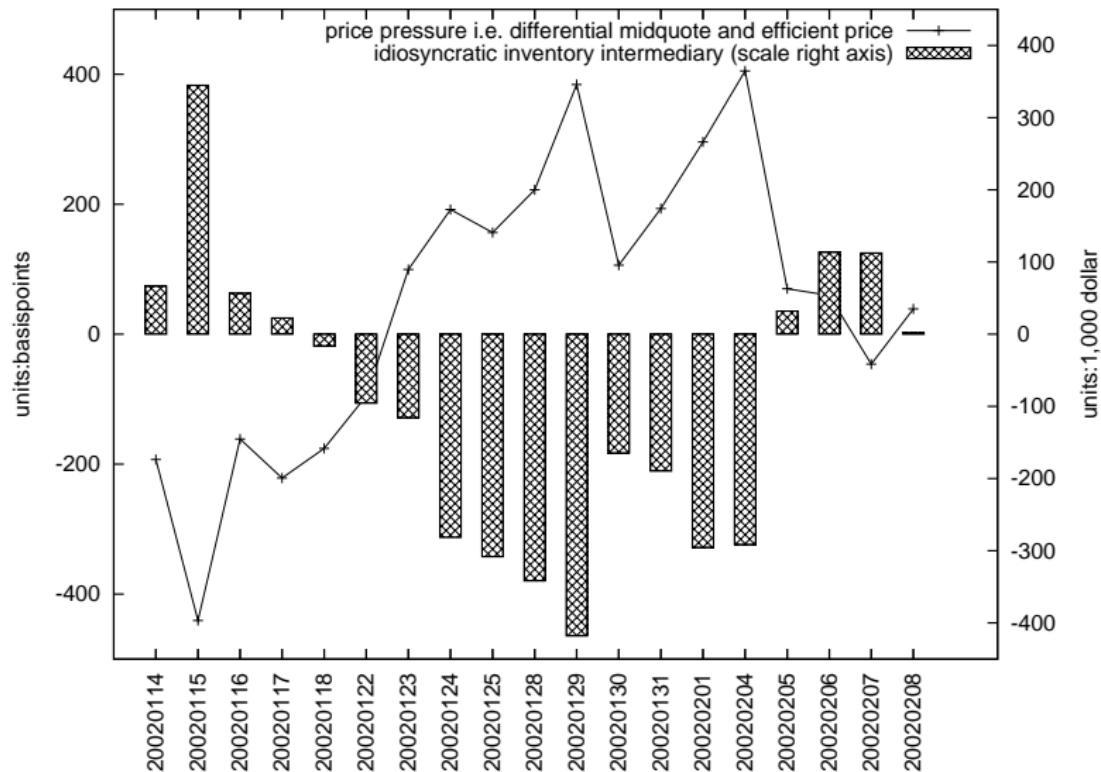
$$p_t = m_t + s_t$$

$$s_t = \varphi s_{t-1} + \varepsilon_t$$

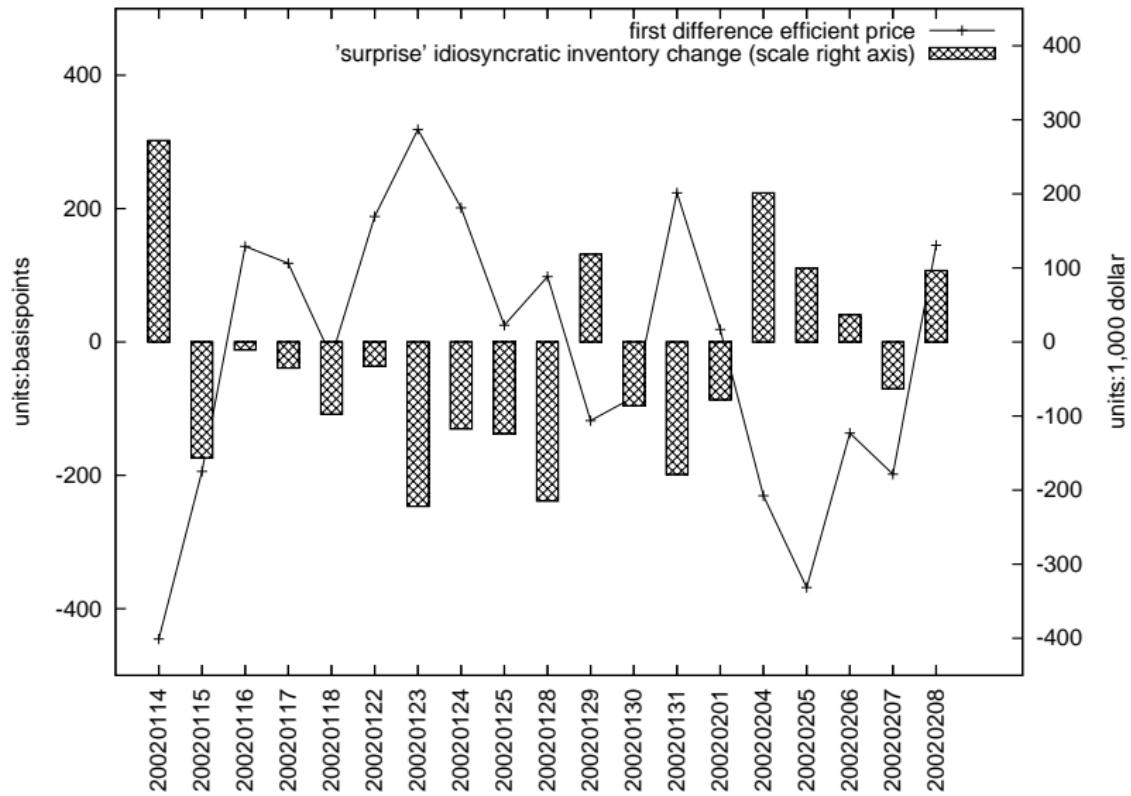
# observed price and efficient price



# price pressure and inventory



# surprise order flow and efficient price change



# literature

- ▶ prior empirical work finds support for inventory control, but weak support for inventories causing price pressure (e.g. Hasbrouck (1988), Madhavan and Smidt (1991), Madhavan and Smidt (1993), Hasbrouck and Sofianos (1993), Ho and Macris (1984), Hansch, Naik, and Viswanathan (1998), Reiss and Werner (1998), Naik and Yadav (2003), Hendershott and Seasholes (2007))
- ▶ theoretical work characterizes price pressure caused by dynamic inventory control (e.g. Ho and Stoll (1981), Madhavan and Smidt (1993), Amihud and Mendelson (1980))

# agenda remainder of talk

- ▶ present empirical results in detail with focus on time series properties price pressure
- ▶ develop simple dynamic inventory model to identify primitive parameters off of these time series properties
- ▶ use primitive parameters to analyze constrained pareto efficiency

# summary statistics

	mean Q1	mean Q2	mean Q3	mean Q4	mean Q5	st. dev. wi- thin <sup>a</sup>
<i>midquote<sub>it</sub></i>	53.76	44.52	36.65	28.58	19.21	22.20
<i>invent_shares<sub>it</sub></i>	8.19	5.55	4.33	3.23	5.39	34.19
<i>invent_dollar<sub>it</sub></i>	412.65	168.95	129.48	75.44	77.90	1,383.43
<i>shares_outst<sub>it</sub></i>	729.92	157.74	70.08	36.26	18.73	283.75
<i>market_cap<sub>it</sub></i>	34.29	5.34	2.06	0.88	0.29	11.57
<i>espread<sub>it</sub></i>	8.41	12.46	16.50	24.60	46.12	24.20
<i>dollar_volume<sub>it</sub></i>	88.21	23.44	10.13	3.63	0.99	42.31

<i>midquote<sub>it</sub></i>	closing midquote, div/split adjusted <sup>b</sup> (\$)
<i>invent_shares<sub>it</sub></i>	specialist inventory at the close (1,000 shares)
<i>invent_dollar<sub>it</sub></i>	specialist inventory at the close <sup>b</sup> (\$1,000)
<i>shares_outst<sub>it</sub></i>	shares outstanding (million)
<i>market_cap<sub>it</sub></i>	shares outstanding times price (\$billion)
<i>espread<sub>it</sub></i>	share-volume-weighted effective half spread (bps)
<i>dollar_volume<sub>it</sub></i>	average daily volume (\$million)

# autocorrelation midquote return

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	all
<i>Panel A: Autocorrelation 1st lag coef log price change (<math>x_{it} = y_{i,t-1}</math>)</i>													
Q1	-0.03 (0.000)	-0.03 (0.000)	-0.05 (0.000)	-0.08 (0.000)	-0.02 (0.000)	-0.00 (0.005)	-0.01 (0.003)	-0.01 (0.001)	-0.05 (0.000)	-0.00 (0.005)	0.00 (0.005)	-0.02 (0.026)	-0.03 (0.000)
Q2	-0.02 (0.000)	-0.02 (0.000)	-0.03 (0.000)	-0.07 (0.000)	-0.01 (0.000)	-0.02 (0.000)	-0.04 (0.000)	-0.00 (0.000)	-0.06 (0.000)	-0.02 (0.000)	-0.02 (0.000)	-0.03 (0.000)	-0.03 (0.000)
Q3	-0.00 (0.000)	0.00 (0.000)	-0.02 (0.000)	-0.06 (0.000)	-0.01 (0.000)	-0.04 (0.000)	-0.06 (0.000)	-0.02 (0.000)	-0.06 (0.000)	-0.04 (0.000)	-0.03 (0.000)	-0.03 (0.001)	-0.03 (0.000)
Q4	-0.01 (0.000)	-0.02 (0.000)	-0.03 (0.000)	-0.05 (0.000)	-0.00 (0.000)	-0.03 (0.000)	-0.07 (0.000)	-0.04 (0.000)	-0.08 (0.000)	-0.06 (0.000)	-0.08 (0.000)	-0.04 (0.000)	-0.04 (0.000)
Q5	-0.05 (0.000)	-0.04 (0.000)	-0.02 (0.000)	0.00 (0.000)	0.04 (0.000)	0.01 (0.000)	-0.03 (0.000)	0.00 (0.000)	-0.02 (0.000)	-0.01 (0.000)	-0.04 (0.000)	-0.02 (0.000)	-0.02 (0.000)
all	-0.02 (0.000)	-0.02 (0.000)	-0.03 (0.000)	-0.05 (0.000)	-0.00 (0.000)	-0.02 (0.000)	-0.04 (0.000)	-0.01 (0.000)	-0.05 (0.000)	-0.03 (0.000)	-0.03 (0.000)	-0.03 (0.000)	-0.03 (0.000)
<i>Panel B: Autocorrelation 2nd lag coef log price change (<math>x_{it} = y_{i,t-2}</math>)</i>													
Q1	-0.03 (0.001)	-0.05 (0.000)	-0.04 (0.094)	-0.02 (0.135)	-0.03 (0.001)	-0.02 (0.000)	-0.06 (0.026)	-0.05 (0.249)	-0.01 (0.015)	-0.01 (0.135)	-0.02 (0.000)	-0.01 (0.000)	-0.03 (0.000)
Q2	-0.03 (0.001)	-0.03 (0.003)	-0.03 (0.009)	-0.01 (0.320)	-0.03 (0.001)	-0.01 (0.249)	-0.04 (0.001)	-0.02 (0.000)	-0.01 (0.015)	-0.02 (0.001)	-0.00 (0.009)	-0.02 (0.649)	-0.02 (0.000)
Q3	-0.02 (0.584)	-0.02 (0.070)	-0.02 (0.045)	-0.01 (0.664)	-0.01 (0.584)	-0.01 (0.029)	-0.04 (0.000)	-0.02 (0.017)	-0.00 (0.010)	-0.00 (0.029)	-0.01 (0.029)	-0.01 (0.001)	-0.02 (0.000)
Q4	-0.01 (0.001)	-0.02 (0.249)	-0.02 (0.041)	-0.03 (0.041)	-0.02 (0.320)	-0.00 (0.063)	-0.03 (0.009)	-0.02 (0.094)	0.00 (0.003)	-0.01 (0.003)	0.01 (0.003)	-0.00 (0.001)	-0.01 (0.000)
Q5	-0.01 (0.029)	-0.01 (0.000)	-0.01 (0.017)	-0.01 (0.017)	-0.00 (0.000)	0.00 (0.010)	-0.01 (0.500)	-0.01 (0.000)	-0.01 (0.017)	-0.01 (0.009)	0.00 (0.087)	0.00 (0.070)	-0.01 (0.000)
all	-0.02 (0.000)	-0.02 (0.000)	-0.02 (0.000)	-0.01 (0.010)	-0.02 (0.000)	-0.01 (0.000)	-0.04 (0.000)	-0.02 (0.000)	-0.00 (0.000)	-0.01 (0.000)	-0.00 (0.000)	-0.01 (0.000)	-0.02 (0.000)

n.b. low first order autocorrelation might lead one to underestimate price pressure if true pressure is persistent...

# inventory dynamics

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	all
<i>Panel C: Standard deviation of idiosyncratic component specialist inventory <math>i_{it}^{idio}</math></i>													
Q1	691 (0.000)	968 (0.000)	813 (0.000)	964 (0.000)	1126 (0.000)	1336 (0.000)	1344 (0.000)	1489 (0.000)	1472 (0.000)	1122 (0.000)	1119 (0.000)	1128 (0.000)	1131 (0.000)
Q2	472 (0.000)	510 (0.000)	488 (0.000)	524 (0.000)	530 (0.000)	695 (0.000)	819 (0.000)	647 (0.000)	448 (0.000)	391 (0.000)	441 (0.000)	400 (0.000)	530 (0.000)
Q3	374 (0.000)	429 (0.000)	383 (0.000)	372 (0.000)	430 (0.000)	452 (0.000)	668 (0.000)	437 (0.000)	293 (0.000)	242 (0.000)	266 (0.000)	271 (0.000)	385 (0.000)
Q4	226 (0.000)	254 (0.000)	255 (0.000)	261 (0.000)	291 (0.000)	315 (0.000)	320 (0.000)	333 (0.000)	229 (0.000)	163 (0.000)	145 (0.000)	147 (0.000)	245 (0.000)
Q5	167 (0.000)	159 (0.000)	167 (0.000)	234 (0.000)	204 (0.000)	223 (0.000)	210 (0.000)	186 (0.000)	129 (0.000)	108 (0.000)	95 (0.000)	95 (0.000)	165 (0.000)
all	386 (0.000)	464 (0.000)	421 (0.000)	471 (0.000)	516 (0.000)	604 (0.000)	672 (0.000)	619 (0.000)	514 (0.000)	405 (0.000)	413 (0.000)	408 (0.000)	491 (0.000)
<i>Panel D: AR coef estimates idiosyncratic component specialist inventory <math>i_{it}^{idio}</math> (<math>x_{it} = y_{i,t-1}</math>)</i>													
Q1	0.28 (0.000)	0.27 (0.000)	0.26 (0.000)	0.22 (0.000)	0.25 (0.000)	0.27 (0.000)	0.28 (0.000)	0.29 (0.000)	0.28 (0.000)	0.34 (0.000)	0.37 (0.000)	0.25 (0.000)	0.28 (0.000)
Q2	0.47 (0.000)	0.46 (0.000)	0.44 (0.000)	0.38 (0.000)	0.35 (0.000)	0.34 (0.000)	0.36 (0.000)	0.32 (0.000)	0.25 (0.000)	0.28 (0.000)	0.33 (0.000)	0.25 (0.000)	0.35 (0.000)
Q3	0.59 (0.000)	0.59 (0.000)	0.56 (0.000)	0.51 (0.000)	0.49 (0.000)	0.45 (0.000)	0.41 (0.000)	0.41 (0.000)	0.30 (0.000)	0.31 (0.000)	0.34 (0.000)	0.24 (0.000)	0.43 (0.000)
Q4	0.74 (0.000)	0.73 (0.000)	0.71 (0.000)	0.66 (0.000)	0.63 (0.000)	0.63 (0.000)	0.59 (0.000)	0.57 (0.000)	0.40 (0.000)	0.38 (0.000)	0.36 (0.000)	0.29 (0.000)	0.56 (0.000)
Q5	0.82 (0.000)	0.80 (0.000)	0.80 (0.000)	0.77 (0.000)	0.78 (0.000)	0.79 (0.000)	0.77 (0.000)	0.76 (0.000)	0.66 (0.000)	0.61 (0.000)	0.57 (0.000)	0.51 (0.000)	0.72 (0.000)
all	0.58 (0.000)	0.57 (0.000)	0.56 (0.000)	0.51 (0.000)	0.50 (0.000)	0.50 (0.000)	0.48 (0.000)	0.47 (0.000)	0.38 (0.000)	0.38 (0.000)	0.39 (0.000)	0.31 (0.000)	0.47 (0.000)

# inventory subsequent return correlation

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	all
<i>Panel E: Regression coefficient log price change on lagged idiosyncratic component specialist inventory <math>I_{i,t-1}^{idio}</math></i>													
Q1	0.01 (0.005)	0.01 (0.000)	0.01 (0.009)	0.01 (0.000)	0.01 (0.005)	0.01 (0.135)	0.01 (0.005)	0.01 (0.005)	0.01 (0.001)	0.00 (0.249)	0.00 (0.063)	0.00 (0.135)	0.01 (0.000)
Q2	0.01 (0.041)	0.01 (0.009)	0.01 (0.015)	0.02 (0.000)	0.01 (0.041)	0.02 (0.000)	0.02 (0.001)	0.02 (0.041)	0.02 (0.000)	0.02 (0.135)	0.01 (0.063)	0.01 (0.063)	0.02 (0.000)
Q3	0.02 (0.010)	0.02 (0.001)	0.02 (0.045)	0.02 (0.000)	0.03 (0.145)	0.05 (0.001)	0.05 (0.000)	0.05 (0.000)	0.05 (0.000)	0.03 (0.017)	0.03 (0.102)	0.03 (0.199)	0.03 (0.000)
Q4	0.03 (0.063)	0.02 (0.135)	0.04 (0.000)	0.05 (0.000)	0.04 (0.000)	0.06 (0.000)	0.08 (0.000)	0.05 (0.000)	0.11 (0.000)	0.05 (0.026)	0.08 (0.000)	0.06 (0.026)	0.06 (0.000)
Q5	0.08 (0.000)	0.08 (0.199)	0.03 (0.010)	0.02 (0.017)	0.06 (0.006)	0.06 (0.416)	0.14 (0.000)	0.10 (0.000)	0.15 (0.000)	0.08 (0.009)	0.12 (0.008)	0.13 (0.500)	0.09 (0.000)
all	0.03 (0.000)	0.03 (0.000)	0.02 (0.000)	0.02 (0.000)	0.03 (0.000)	0.03 (0.000)	0.06 (0.000)	0.04 (0.000)	0.07 (0.000)	0.04 (0.000)	0.05 (0.000)	0.05 (0.008)	0.04 (0.000)

## state space model

$$p_t = m_t + s_t$$

$$m_t = m_{t-1} + \beta \hat{\gamma}_t + w_t \quad w_t = \kappa_i(I_t^{idio} - E_{t-1}[I_t^{idio}]) + u_t$$

$$s_t = \alpha I_t^{idio} + \beta^0 \hat{\gamma}_t + \cdots + \beta^3 \hat{\gamma}_{t-3} + \varepsilon_t$$

$\alpha$  conditional price pressure per \$100,000 inventory

$\alpha\sigma(I)$  average price pressure or transitory volatility

$(\alpha\sigma(I))^2/\sigma_w^2$  transitory to permanent variance ratio

# conditional price pressure $\alpha$

$$p_t = m_t + s_t$$

$$m_t = m_{t-1} + \beta \hat{\gamma}_t + w_t \quad w_t = \kappa_i(I_t^{idio} - E_{t-1}[I_t^{idio}]) + u_t$$

$$s_t = \alpha I_t^{idio} + \beta^0 \hat{\gamma}_t + \cdots + \beta^3 \hat{\gamma}_{t-3} + \varepsilon_t$$

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	all
Q1	-0.03 (0.000)	-0.02 (0.000)	-0.01 (0.000)	-0.01 (0.000)	-0.01 (0.000)	-0.02 (0.000)							
Q2	-0.06 (0.000)	-0.05 (0.000)	-0.05 (0.000)	-0.04 (0.000)	-0.03 (0.000)	-0.05 (0.000)	-0.05 (0.000)	-0.05 (0.000)	-0.05 (0.000)	-0.03 (0.001)	-0.03 (0.000)	-0.03 (0.000)	-0.04 (0.000)
Q3	-0.11 (0.000)	-0.09 (0.000)	-0.09 (0.000)	-0.07 (0.000)	-0.09 (0.000)	-0.12 (0.000)	-0.11 (0.000)	-0.06 (0.000)	-0.09 (0.000)	-0.06 (0.000)	-0.07 (0.000)	-0.06 (0.000)	-0.09 (0.000)
Q4	-0.33 (0.000)	-0.25 (0.000)	-0.30 (0.000)	-0.27 (0.000)	-0.26 (0.000)	-0.34 (0.000)	-0.27 (0.000)	-0.23 (0.000)	-0.27 (0.000)	-0.14 (0.000)	-0.19 (0.000)	-0.16 (0.000)	-0.25 (0.000)
Q5	-1.07 (0.000)	-1.04 (0.000)	-0.78 (0.000)	-0.74 (0.000)	-1.01 (0.000)	-1.09 (0.000)	-1.19 (0.000)	-1.30 (0.000)	-1.20 (0.000)	-0.86 (0.000)	-0.94 (0.000)	-0.87 (0.000)	-1.01 (0.000)
all	-0.32 (0.000)	-0.29 (0.000)	-0.25 (0.000)	-0.23 (0.000)	-0.28 (0.000)	-0.32 (0.000)	-0.33 (0.000)	-0.33 (0.000)	-0.32 (0.000)	-0.22 (0.000)	-0.25 (0.000)	-0.23 (0.000)	-0.28 (0.000)

# transitory volatility

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	all
<i>Panel E: transitory volatility<sup>a</sup> (<math>\sigma_t</math>)</i>													
Q1	14	13	13	16	19	22	25	30	22	15	14	9	17
Q2	26	24	22	19	20	33	36	30	23	14	15	13	23
Q3	39	40	35	31	40	48	45	35	23	16	20	17	32
Q4	65	64	69	58	63	86	77	63	41	21	24	21	54
Q5	116	109	115	107	152	177	184	155	108	92	71	54	120
all	52	50	51	46	58	73	73	62	43	31	29	23	49
<i>Panel F: ratio of transitory and permanent variance<sup>a</sup></i>													
Q1	0.02	0.02	0.01	0.02	0.01	0.02	0.01	0.03	0.02	0.02	0.03	0.01	0.02
Q2	0.08	0.09	0.04	0.03	0.02	0.04	0.03	0.03	0.02	0.01	0.02	0.02	0.03
Q3	0.28	0.27	0.16	0.09	0.13	0.19	0.05	0.07	0.02	0.01	0.04	0.09	0.12
Q4	0.30	0.47	0.47	0.28	0.23	0.47	0.22	0.16	0.06	0.03	0.04	0.05	0.23
Q5	1.11	1.42	1.14	1.16	1.24	2.55	1.96	1.09	0.79	2.10	0.61	0.62	1.32
all	0.36	0.45	0.36	0.31	0.32	0.65	0.46	0.28	0.18	0.44	0.15	0.16	0.34
<i>Panel G: ratio of transitory and permanent "idiosyncratic" variance<sup>a</sup></i>													
Q1	0.03	0.03	0.02	0.03	0.02	0.02	0.04	0.04	0.03	0.04	0.04	0.01	0.03
Q2	0.10	0.10	0.05	0.04	0.02	0.05	0.04	0.04	0.03	0.02	0.03	0.02	0.04
Q3	0.35	0.28	0.20	0.11	0.18	0.21	0.06	0.10	0.04	0.02	0.05	0.12	0.14
Q4	0.36	0.48	0.54	0.31	0.29	0.51	0.25	0.23	0.08	0.04	0.05	0.05	0.27
Q5	1.28	1.48	1.26	1.28	1.51	2.64	2.16	1.40	0.98	2.31	0.73	0.67	1.47
all	0.42	0.47	0.41	0.35	0.40	0.68	0.51	0.36	0.23	0.48	0.18	0.18	0.39

inventory explains 42% of the variance of transitory price effects

# surprise order flow

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	all
<i>Panel C: <math>\kappa_i</math> informativeness order imbalance innovation <math>\hat{I}</math></i>													
Q1	-0.08 (0.000)	-0.08 (0.000)	-0.08 (0.000)	-0.07 (0.000)	-0.08 (0.000)	-0.08 (0.000)	-0.09 (0.000)	-0.07 (0.000)	-0.07 (0.000)	-0.06 (0.000)	-0.06 (0.000)	-0.06 (0.000)	-0.07 (0.000)
Q2	-0.16 (0.000)	-0.13 (0.000)	-0.13 (0.000)	-0.14 (0.000)	-0.17 (0.000)	-0.15 (0.000)	-0.18 (0.000)	-0.15 (0.000)	-0.16 (0.000)	-0.15 (0.000)	-0.13 (0.000)	-0.13 (0.000)	-0.15 (0.000)
Q3	-0.22 (0.000)	-0.19 (0.000)	-0.18 (0.000)	-0.21 (0.000)	-0.25 (0.000)	-0.23 (0.000)	-0.26 (0.000)	-0.24 (0.000)	-0.26 (0.000)	-0.25 (0.000)	-0.26 (0.000)	-0.23 (0.000)	-0.23 (0.000)
Q4	-0.34 (0.000)	-0.28 (0.000)	-0.29 (0.000)	-0.37 (0.000)	-0.44 (0.000)	-0.36 (0.000)	-0.47 (0.000)	-0.43 (0.000)	-0.52 (0.000)	-0.56 (0.000)	-0.52 (0.000)	-0.50 (0.000)	-0.43 (0.000)
Q5	-0.59 (0.000)	-0.43 (0.000)	-0.61 (0.000)	-0.63 (0.000)	-0.72 (0.000)	-0.48 (0.000)	-0.73 (0.000)	-0.87 (0.000)	-1.25 (0.000)	-1.43 (0.000)	-1.29 (0.000)	-1.41 (0.000)	-0.87 (0.000)
all	-0.28 (0.000)	-0.22 (0.000)	-0.26 (0.000)	-0.28 (0.000)	-0.34 (0.000)	-0.26 (0.000)	-0.35 (0.000)	-0.35 (0.000)	-0.46 (0.000)	-0.49 (0.000)	-0.45 (0.000)	-0.47 (0.000)	-0.35 (0.000)
<i>Panel D: <math> \kappa_i  \sigma(\hat{I})</math>; explained permanent volatility</i>													
Q1	39	36	38	44	57	65	80	56	55	37	30	27	47
Q2	42	39	41	45	65	70	85	61	56	44	36	36	52
Q3	44	42	43	54	72	70	86	75	60	48	41	36	56
Q4	47	40	42	52	73	64	83	75	66	60	49	43	58
Q5	43	39	49	56	69	56	78	90	80	75	65	63	64
all	43	39	43	50	67	65	83	72	63	53	44	41	55

## model sketch

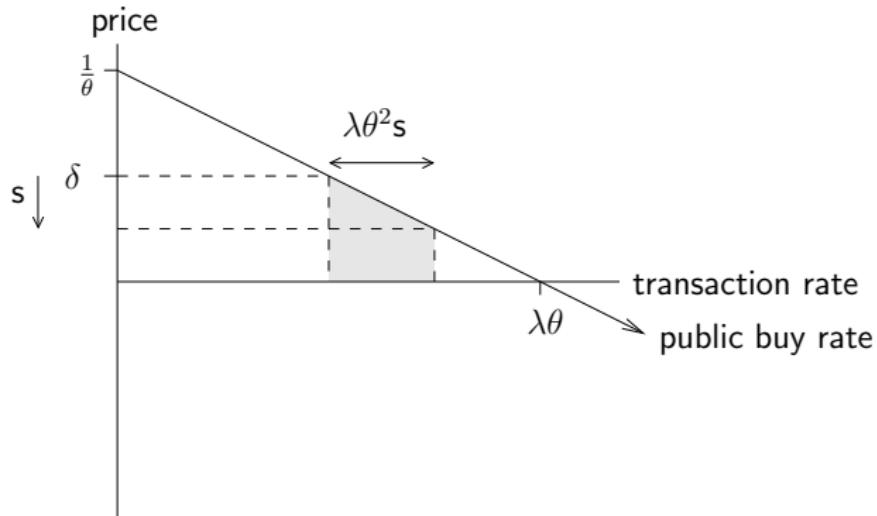
production of immediacy (cf. Ho and Stoll (1981))

- ▶ intermediary set prices to maximize time-separable quadratic utility over consumption stream
- ▶ price pressure  $s$  and half-spread  $\delta$ , wlog risk is fully captured by stochastic dividend i.e. ' $m_t$ ' is fixed at zero

consumption of immediacy (generalization of Ho and Stoll (1981))

- ▶ large number of small investors
- ▶ private value events with probability  $2\lambda\theta$
- ▶ conditional on event private value size is  $\text{unif}[-\frac{1}{\theta}, +\frac{1}{\theta}]$
- ▶ arrive and trade if private value is outside of the spread
- ▶ motivated by nonzero monitoring cost and impatience  
(Townsend (1978))

# investor supply and demand



$s$  is price pressure (' $p_t - m_t$ ' in empirical results)

$\delta$  is bid-ask spread

net transaction rate change on  $s$  price change is  $2\lambda\theta^2s$

# intermediary's dynamic program

inventory law of motion is

$$i_{t+1} = i_t - q_s(s_t, \delta_t) + q_b(s_t, \delta_t) = i_t + 2\lambda\theta^2 s_t - \varepsilon_{st} + \varepsilon_{bt}$$

maximize expected utility from infinite horizon dynamic program

$$v_{i_0} = \max_{\{s_t(i^t), \delta_t(i^t)\}_{t=0}^{\infty}} \sum_{t=0}^{\infty} E_{i_0} \left( \beta^t ((c_t - \bar{c}) - \frac{1}{2} \tilde{\gamma} (c_t - \bar{c})^2) \right)$$

where consumption is nonstorable and equal to

$$\begin{aligned} c_t &= (s_t + \delta_t)q_s(s_t, \delta_t) - (s_t - \delta_t)q_b(s_t, \delta_t) + i_t \Delta m_{t+1}, \\ &= 2\lambda\theta(\delta_t - \theta(s_t^2 + \delta_t^2)) + s(\varepsilon_{st} - \varepsilon_{bt}) + \delta(\varepsilon_{st} + \varepsilon_{bt}) + i_t \Delta m_{t+1} \end{aligned}$$

where  $\Delta m_{t+1} \sim N(0, \sigma^2)$  is stochastic dividend

# intermediary's dynamic program

ergo consumption mean and variance are

$$E(c_t) = 2\lambda\theta(\delta_t - \theta(s_t^2 + \delta_t^2)) \quad \text{var}(c_t) = \sigma_\varepsilon^2(s_t^2 + \delta_t^2) + \sigma^2 i_t^2$$

first-order taylor expansion around average consumption  $\bar{c}$  yields

$$v_{i_0} = \max_{\{s_t(i^t), \delta_t(i^t)\}_{t=0}^{\infty}} \sum_{t=0}^{\infty} \beta^t E_{i_0} \left( 2\lambda\theta\delta_t - 2\lambda\theta^2(s_t^2 + \delta_t^2) - \frac{1}{2}\tilde{\gamma}\sigma^2 i_t^2 \right)$$

subject to

$$i_{t+1} = i_t - q_s(s_t, \delta_t) + q_b(s_t, \delta_t) = i_t + 2\lambda\theta^2 s_t - \varepsilon_{st} + \varepsilon_{bt}$$

## intermediary's optimal policy

standard solution techniques yield

$$\begin{aligned}v_i &= \frac{\lambda}{2(1-\beta)} - P(i^2 + \frac{\beta}{1-\beta}\sigma_\varepsilon^2) \\s^* &= \alpha i, \quad \delta^* = \frac{1}{2\theta}\end{aligned}$$

where  $(s^*, \delta^*)$  denote the optimal prices controls and

$$\begin{aligned}\alpha &\equiv \frac{-1}{\frac{1}{\beta P} + Q}, \quad Q \equiv 2\lambda\theta^2, \quad R \equiv \frac{1}{2}\tilde{\gamma}\sigma^2 \\P &\equiv \frac{-(1-\beta) + \beta RQ + \sqrt{(1-\beta)^2 + 2\beta(1+\beta)QR + \beta^2 Q^2 R^2}}{2\beta Q}\end{aligned}$$

# features of optimal policy

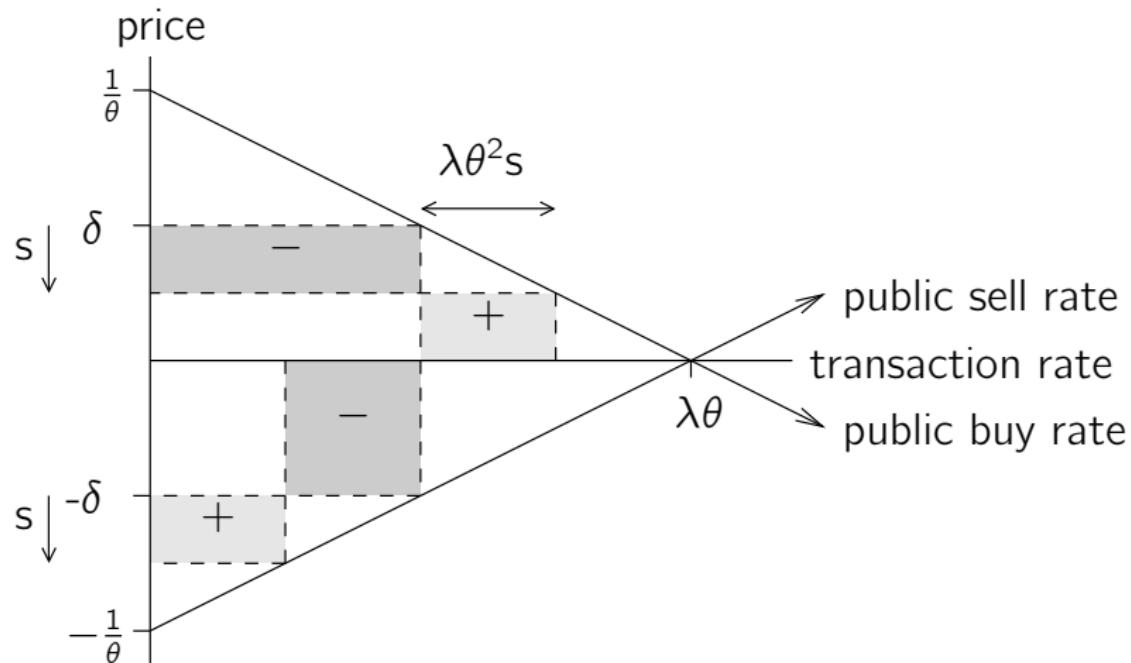
spread and price pressure are orthogonal

- ▶ spread is monopolistic and independent of inventory
- ▶ price pressure is linear in inventory
- ▶ inventory process is AR(1):  $i_t = \frac{\beta PQ}{1+\beta PQ} i_{t-1} + \varepsilon_t$

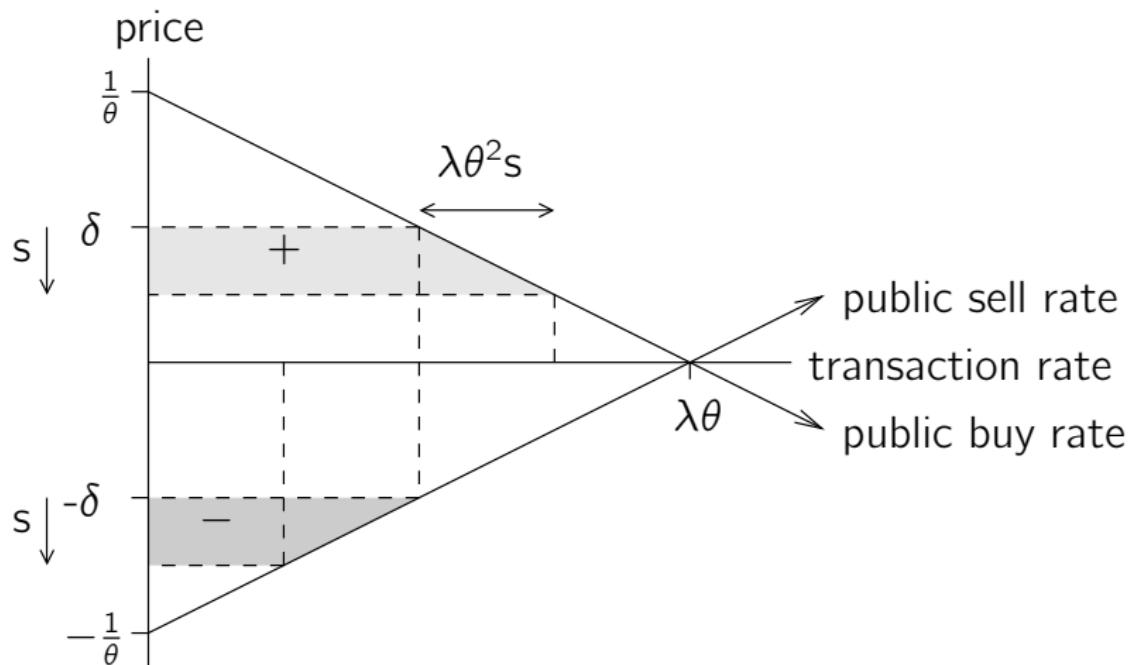
model and observed time series of price pressure identify

- ▶ competitive spread to compensate for inventory risk
- ▶ primitive parameters for risk aversion and private value process
- ▶ social cost of price pressure

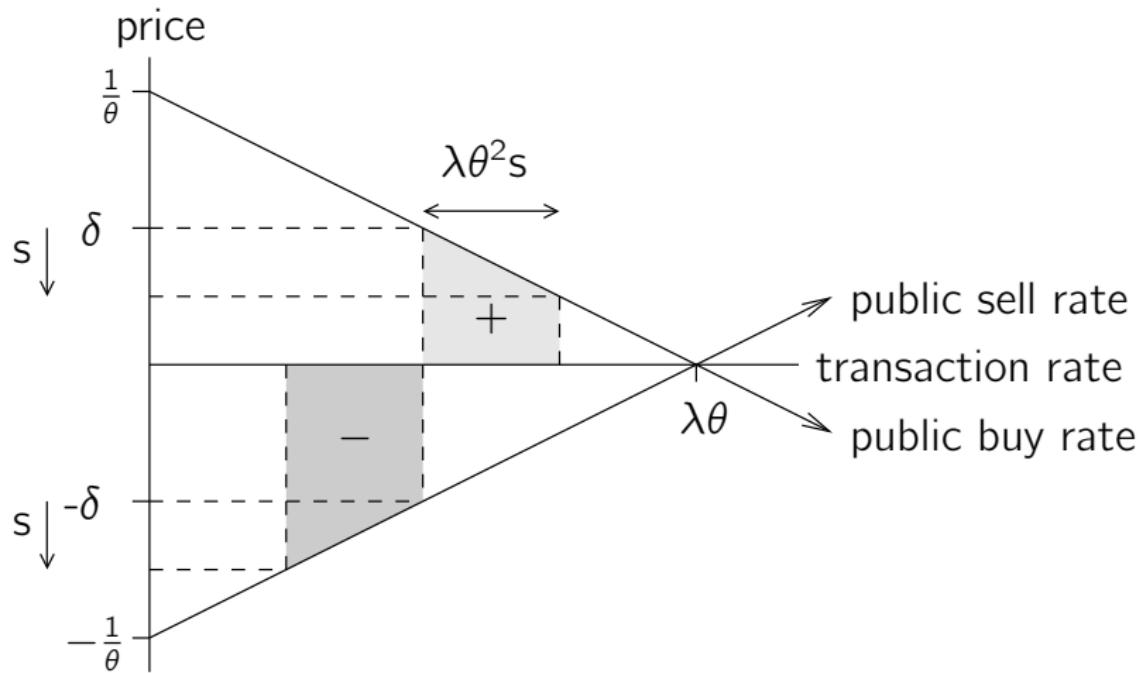
# price pressure is cost to intermediary



# price pressure is benefit to liquidity demander



# social cost price pressure



# primitive parameters and transaction cost analysis

	Q1	Q2	Q3	Q4	Q5	all
<i>Panel A: Measured variables that identify model's primitive parameters (cf. Table 1 and 3)</i>						
conditional price pressure $\alpha_i$ (bps per \$1000)	-0.02	-0.04	-0.09	-0.25	-1.01	-0.28
stdev daily inventory $\sigma(I)$ (\$1000)	1131	530	385	245	165	491
1st order autocorrelation inventory	0.28	0.35	0.43	0.56	0.72	0.47
price risk inventory $\sigma(w)$ ; (bps)	153	170	176	179	208	177
daily dollar volume <sup>a</sup> (\$million)	10.86	2.98	1.43	0.60	0.21	3.22
effective half spread	8.41	12.46	16.50	24.60	46.12	21.62
daily discount factor <sup>b</sup>	0.9998	0.9998	0.9998	0.9998	0.9998	0.9998
<i>Panel B: Identification of model's primitive parameters</i>						
daily private value rate $\lambda$ (\$1000)	59.69 (241.59)	14.12 (37.71)	6.21 (13.39)	2.77 (4.63)	1.46 (2.31)	5.86 (21.73)
dispersion private value $\frac{1}{\theta}$ (bps)	171 (312)	135 (201)	148 (166)	187 (206)	307 (370)	186 (260)
intermediary's relative risk aversion $\gamma$	0.24 (1.06)	0.15 (0.55)	0.11 (0.35)	0.09 (0.26)	0.05 (0.13)	0.10 (0.35)
<i>Panel C: Decomposition of the spread paid by liquidity demander</i>						
(1) model-implied competitive spread (bps)	8.05 (17.34)	14.44 (28.79)	22.29 (45.69)	43.63 (83.12)	88.79 (182.90)	25.86 (67.87)
(2) price pressure subsidy to liq demander (bps)	0.58 (1.21)	1.40 (3.13)	2.63 (5.64)	6.00 (13.49)	15.52 (33.26)	2.88 (9.56)
(3) net spread to liq demander <sup>c</sup> (1)-(2) (bps)	7.32 (15.81)	12.86 (25.31)	19.43 (40.04)	37.35 (68.62)	73.16 (149.27)	22.60 (57.68)
(4) constrained Pareto efficient spread (bps)	6.45 (14.07)	10.74 (21.59)	16.05 (31.87)	29.54 (53.53)	54.77 (110.32)	18.67 (45.48)
(5) deadweight loss <sup>c</sup> (3)-(4) (bps)	0.64 (1.32)	1.54 (3.49)	2.96 (6.39)	6.87 (15.64)	18.18 (39.02)	3.23 (10.99)

<sup>a</sup>:  $dollar\_volume_{it} * specialist\_particip_{it}$  as a proxy for volume intermediated by the specialist

<sup>b</sup>: discount factor equals the reciprocal of the gross riskfree rate from Kenneth French' website

<sup>c</sup>: the reported difference is the median of differences, not the difference of (reported) medians

## generalizing from NYSE intermediaries

if  $N$  competitive liquidity suppliers:  $I_n = I_{tot}/N$ :

- ▶  $\alpha$  overestimated by  $1/N$
- ▶ average price pressure and variance ratios unchanged
- ▶ cross-sectional variation in competition may affect identification of primitive parameters

price continuity rules causes underestimation of price pressure

# conclusion

1. average price pressure ranges from 17 basis points to 120 basis points for large- and small-cap stocks, respectively
2. conditional price pressure ranges from 0.02% to 1.01% on a \$100,000 inventory shock for large and small stocks, respectively
3. daily average price pressure is large for smaller stocks: 1.20%, larger than permanent volatility
4. price pressure dynamics suggests low risk aversion in intermediation sector
5. transitory volatility becomes a more significant consideration in market regulation

# **price pressures**

terrence hendershott<sup>1</sup> albert j. menkveld<sup>2</sup>

<sup>1</sup>haas school of business, uc berkeley

<sup>2</sup>tinbergen institute vu university amsterdam, visiting nyu-stern

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